

**Transit Management of Central Maryland, Inc.**  
**Condensed Financial Statement Compared to Budget**  
**For the First Four Months Ending October 31, 2019**



	Actual Month October 31, 2019	Monthly Budget FY20	Monthly Variance Actual to Budget	% Variance	Actual July 1, 2019 - October 31, 2019	YTD Budget July 1, 2019 - October 31, 2019	YTD Variance July 1, 2019 - October 31, 2019	YTD % Variance	FY2020 Proposed Approved Budget
<b>REVENUE</b>									
<b>Fixed Route Fare Recovery</b>									
Howard County - Total Cash and Tickets	\$ 48,627	\$ 54,840	\$ (6,213)	-11%	\$ 209,073	\$ 219,360	\$ (10,287)	-5%	\$ 658,080
Anne Arundel County - Total Cash and Tickets	\$ 7,682	\$ 4,750	\$ 2,932	62%	\$ 37,471	\$ 19,000	\$ 18,471	97%	\$ 57,000
Prince George's County - Total Cash and Tickets	\$ 16,608	\$ 24,876	\$ (8,268)	-33%	\$ 64,744	\$ 99,504	\$ (34,760)	-35%	\$ 298,512
<b>Paratransit Fare Recovery</b>									
Howard County - Total Cash and Tickets	\$ 28,809	\$ 14,788	\$ 14,022	95%	\$ 102,723	\$ 59,150	\$ 43,573	74%	\$ 177,450
Anne Arundel County - Total Cash and Tickets	\$ 268	\$ 83	\$ 185	222%	\$ 2,277	\$ 333	\$ 1,944	584%	\$ 1,000
Prince George's County - Total Cash and Tickets	\$ 636	\$ 642	\$ (6)	-1%	\$ 3,476	\$ 2,567	\$ 909	35%	\$ 7,700
<b>Non Fare Recovery Revenue</b>									
Advertising Revenue	\$ 450	\$ 10,000	\$ (9,550)	-96%	\$ 47,905	\$ 40,000	\$ 7,905	20%	\$ 120,000
Miscellaneous Revenue	\$ -	\$ 42	\$ (42)	-100%	\$ -	\$ 167	\$ (167)	-100%	\$ 500
Insurance Proceeds/Subrogation	\$ -	\$ 3,500	\$ (3,500)	-100%	\$ 4,823	\$ 14,000	\$ (9,177)	-66%	\$ 42,000
Proceeds Sale of Assets	\$ -	\$ -	\$ -		\$ -	\$ -	\$ -		
Inkind Rent Revenue	\$ -	\$ -	\$ -		\$ -	\$ -	\$ -		
Howard County Grants	\$ -	\$ -	\$ -		\$ -	\$ -	\$ -		
	\$ -	\$ -	\$ -		\$ -	\$ -	\$ -		
	\$ -	\$ -	\$ -		\$ -	\$ -	\$ -		
<b>Total Revenue</b>	<b>\$ 103,080</b>	<b>\$ 113,520</b>	<b>\$ (10,440)</b>	<b>-9%</b>	<b>\$ 472,492</b>	<b>\$ 454,080</b>	<b>\$ 18,412</b>	<b>4%</b>	<b>\$ 1,362,242</b>
<b>EXPENSES</b>									
<b>OPERATIONS</b>									
Driver Salary Regular	\$ 374,529	\$ 381,939	\$ (7,410)	-2%	\$ 1,479,286	\$ 1,527,757	\$ (48,471)	-3%	\$ 4,583,271
Driver OT	\$ 70,008	\$ 49,318	\$ 20,690	42%	\$ 270,495	\$ 197,270	\$ 73,225	37%	\$ 591,811
Driver Fringe Benefits and employment costs	\$ 131,031	\$ 148,805	\$ (17,774)	-12%	\$ 560,760	\$ 595,219	\$ (34,459)	-6%	\$ 1,785,658
Customer Service Regular	\$ 15,749	\$ 24,085	\$ (8,336)	-35%	\$ 77,388	\$ 96,340	\$ (18,952)	-20%	\$ 289,021
Customer Service OT	\$ 708	\$ 202	\$ 506	250%	\$ 1,823	\$ 809	\$ 1,014	125%	\$ 2,426
Customer Service Fringe Benefits	\$ 7,059	\$ 8,303	\$ (1,244)	-15%	\$ 28,578	\$ 33,211	\$ (4,633)	-14%	\$ 99,634
Supervisor/Dispatch Regular	\$ 34,430	\$ 43,250	\$ (8,820)	-20%	\$ 152,821	\$ 173,001	\$ (20,180)	-12%	\$ 519,002
Supervisor/Dispatch OT	\$ 4,509	\$ 2,119	\$ 2,390	113%	\$ 18,792	\$ 8,477	\$ 10,315	122%	\$ 25,432
Supervisor/Dispatch Fringe Benefits	\$ 18,858	\$ 16,469	\$ 2,389	15%	\$ 61,737	\$ 65,876	\$ (4,139)	-6%	\$ 197,627
Non-Personnel Operations Expenses	\$ 212,966	\$ 243,935	\$ (30,969)	-13%	\$ 848,715	\$ 975,739	\$ (127,024)	-13%	\$ 2,927,216
<b>Total Operations Expenses</b>	<b>\$ 869,847</b>	<b>\$ 918,425</b>	<b>\$ (48,578)</b>	<b>-5%</b>	<b>\$ 3,500,395</b>	<b>\$ 3,673,700</b>	<b>\$ (173,305)</b>	<b>-5%</b>	<b>\$ 11,021,098</b>
<b>MAINTENANCE</b>									
Maintenance Salary Regular	\$ 79,883	\$ 92,902	\$ (13,019)	-14%	\$ 318,338	\$ 371,608	\$ (53,270)	-14%	\$ 1,114,823
Maintenance OT	\$ 5,382	\$ 4,538	\$ 844	19%	\$ 23,653	\$ 18,152	\$ 5,501	30%	\$ 54,455

Maintenance Fringe Benefits and Employment Cost	\$ 25,431	\$ 31,987	\$ (6,556)	-20%	\$ 115,092	\$ 127,949	\$ (12,857)	-10%	\$ 383,848	7
Non-Personnel Maintenance Expenses	\$ 116,259	\$ 133,720	\$ (17,461)	-13%	\$ 402,778	\$ 534,880	\$ (132,102)	-25%	\$ 1,604,650	
Total Maintenance Expenses	\$ 226,955	\$ 263,147	\$ (36,192)	-14%	\$ 859,861	\$ 1,052,589	\$ (192,728)	-18%	\$ 3,157,776	
ADMINISTRATION										
Administration Personnel Cost	\$ 45,933	\$ 73,237	\$ (27,304)	-37%	\$ 213,920	\$ 292,947	\$ (79,027)	-27%	\$ 880,340	8
Administration OT	\$ 100	\$ 172	\$ (72)	-42%	\$ 537	\$ 688	\$ (151)	-22%	\$ 2,064	
Administration Fringe	\$ 32,376	\$ 21,017	\$ 11,360	54%	\$ 88,029	\$ 84,066	\$ 3,963	5%	\$ 250,698	
Facilities Cost	\$ 29,787	\$ 36,188	\$ (6,401)	-18%	\$ 130,625	\$ 144,753	\$ (14,128)	-10%	\$ 434,260	
Non-Personnel Administrative Expenses	\$ 31,219	\$ 48,136	\$ (16,917)	-35%	\$ 148,719	\$ 192,546	\$ (43,827)	-23%	\$ 577,629	
Total Administrative Expenses	\$ 139,415	\$ 178,750	\$ (39,335)	-22%	\$ 581,830	\$ 715,000	\$ (133,170)	-19%	\$ 2,144,991	
Total Operation, Maintenance & Admin Expenses	\$ 1,236,217	\$ 1,360,322	\$ (124,105)	-9%	\$ 4,942,086	\$ 5,441,288	\$ (499,202)	-9%	\$ 16,323,865	
Net Revenue less total Expenses	\$ (1,133,137)	\$ (1,246,802)	\$ 113,665	-9%	\$ (4,469,594)	\$ (4,987,208)	\$ 517,614	-10%	\$ (14,961,623)	
Partner Operating Subsidy	\$ 1,148,510				\$ 4,594,040					
Net Revenue (Including Partner Operating Subsidy) less total Expenses	\$ 15,373				\$ 124,446					

Comments

<sup>1</sup> Trend, Cash Fares are underperforming and Ticket Sales are meeting or exceeding expectations.

<sup>2</sup> Trend, Cash Fares are underperforming and Ticket Sales are meeting or exceeding expectations.

<sup>3</sup> October's revenue of \$450 was the lowest monthly total since RTA began working with Vector in February, 2018. We are working with Vector to explore other opportunities for advertising revenue.

<sup>4</sup> For FY 20, overtime was budgeted at 49k per month which is based on the hiring of more drivers which would reduce the need for overtime. We are continually sourcing for new drivers. Adding a HR Manager should help with the recruiting process.

<sup>5</sup> Trend for the year. The variance is largely in part due to fuel. While fuel cost may continue to trend lower than the budget, there is not guarantee at this time and we will continue to monitor. Contracting cabs is higher than budget which has a limit of \$221,725 based on SSTAP. This is a yearly trend for contracting cabs.

<sup>6</sup> Decrease in operations expenses is a trend for FY 2020, especially relating to fuel and personnel cost.

<sup>7</sup> Batteries, maintenance repairs, towing and insurance deductible are all down significantly compared to budget. Trend for the year. The budget for batteries is based on a purchase of hybrid batteries and DPIM plan being purchased.

<sup>8</sup> Trend for FY 2020. Decrease due to advertising/branding, recruiting and background and cell phone expenses.

Transit Management of Central Maryland, Inc.  
Detailed Financial Statement Compared to Budget  
For the First Four Months Ending October 31, 2019



Ordinary Income/Expense	Actual October 2019	Monthly Budget	Monthly Actual to Budget Variance	Actual July 1, 2019 - October 31, 2019	Budget July 1, 2019 - October 31, 2019	YTD Variance July 1, 2019 - October 31, 2019	Annual Budget
<b>Income</b>							
<b>40000 - Cash Fares</b>							
<b>40010 - Farebox FR Revenue</b>							
40011 - HC Large Urban	40,682.79	45,757.75	-5,074.96	163,076.96	183,031.00	-19,954.04	549,093.00
40013 - AA Large Urban	6,429.59	3,750.00	2,679.59	30,378.96	15,000.00	15,378.96	45,000.00
40014 - PG Fixed Route	13,900.24	20,877.58	-6,977.34	50,572.40	83,510.36	-32,937.96	250,531.00
<b>Total 40010 - Farebox FR Revenue</b>	<b>61,012.62</b>	<b>70,385.33</b>	<b>-9,372.71</b>	<b>244,028.32</b>	<b>281,541.36</b>	<b>-37,513.04</b>	<b>844,624.00</b>
<b>40020 - Farebox Paratransit</b>							
40021 - HC Gen Paratransit	4,225.19	3,150.00	1,075.19	15,941.08	12,600.00	3,341.08	37,800.00
40022 - HC ADA	3,782.30	2,362.50	1,419.80	14,942.79	9,450.00	5,492.79	28,350.00
40023 - AA ADA	74.43	41.67	32.76	700.77	166.64	534.13	500.00
40024 - CAR ADA	176.91	250.00	-73.09	1,059.58	1,000.00	59.58	3,000.00
<b>Total 40020 - Farebox Paratransit</b>	<b>8,258.83</b>	<b>5,804.17</b>	<b>2,454.66</b>	<b>32,644.22</b>	<b>23,216.64</b>	<b>9,427.58</b>	<b>69,650.00</b>
40000 - Cash Fares - Other	-0.25			0.00			
<b>Total 40000 - Cash Fares</b>	<b>69,271.20</b>	<b>76,189.50</b>	<b>-6,918.30</b>	<b>276,672.54</b>	<b>304,758.00</b>	<b>-28,085.46</b>	<b>914,274.00</b>
<b>40100 - Fixed Route Ticket Sales</b>							
40101 - HC Large Urban	7,944.66	9,082.25	-1,137.59	45,996.11	36,329.00	9,667.11	108,987.00
40103 - AA Large Urban	1,252.51	1,000.00	252.51	7,092.41	4,000.00	3,092.41	12,000.00
40104 - PG Fixed Route	2,707.83	3,998.42	-1,290.59	14,171.48	15,993.64	-1,822.16	47,981.00
40110 - RTA Fixed Monthly Regular Fare	0.00			0.00			
40140 - RTA Fixed Monthly Reduced ST	0.00			0.00			
40150 - RTA Fixed 10-Ride Regular	0.00			0.00			
40190 - RTA Red Complimentary Tokens	0.00			0.00			
<b>Total 40100 - Fixed Route Ticket Sales</b>	<b>11,905.00</b>	<b>14,080.67</b>	<b>-2,175.67</b>	<b>67,260.00</b>	<b>56,322.64</b>	<b>10,937.36</b>	<b>168,968.00</b>
<b>40200 - Paratransit Ticket Sales</b>							
40201 - HC Gen Paratransit	10,975.80	5,250.00	5,725.80	37,081.88	21,000.00	16,081.88	63,000.00
40202 - HC ADA	9,825.29	4,025.00	5,800.29	34,757.25	16,100.00	18,657.25	48,300.00
40203 - AA ADA	193.34	41.67	151.67	1,575.92	166.64	1,409.28	500.00
40204 - CAR ADA	459.57	391.67	67.90	2,415.95	1,566.64	849.31	4,700.00
40200 - Paratransit Ticket Sales - Other	0.00			0.00			

<b>Total 40200 · Paratransit Ticket Sales</b>	21,454.00	9,708.34	11,745.66	75,831.00	38,833.28	36,997.72	116,500.00
<b>40440 · Advertising Commission</b>	450.00	10,000.00	-9,550.00	47,905.00	40,000.00	7,905.00	120,000.00
<b>40450 · Miscellaneous Revenue</b>	0.00	41.67	-41.67	0.00	166.64	-166.64	500.00
<b>40470 · Partner Subsidy Revenue</b>	1,148,509.67	0.00	1,148,509.67	4,594,038.67	0.00	4,594,038.67	0.00
<b>40480 · Insurance proceeds</b>	0.00	3,500.00	-3,500.00	4,822.87	14,000.00	-9,177.13	42,000.00
<b>40500 · HC Risk Management/Deductible</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>40510 · In-Kind Rent Revenue 8800</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total Income</b>	<u>1,251,589.87</u>	<u>113,520.18</u>	<u>1,138,069.69</u>	<u>5,066,530.08</u>	<u>454,080.56</u>	<u>4,612,449.52</u>	<u>1,362,242.00</u>
<b>Gross Profit</b>	1,251,589.87	113,520.18	1,138,069.69	5,066,530.08	454,080.56	4,612,449.52	1,362,242.00
<b>Expense</b>							
<b>50100 · OPERATION COSTS</b>							
<b>50110 · Operations Personnel Costs</b>							
<b>51010 · Driver Regular</b>	374,529.01	379,366.33	-4,837.32	1,465,796.78	1,517,465.36	-51,668.58	4,552,396.00
<b>51020 · Driver OT</b>	70,008.08	49,317.58	20,690.50	270,494.82	197,270.36	73,224.46	591,811.00
<b>51030 · Driver Holiday Worked</b>	0.00	2,572.92	-2,572.92	13,489.52	10,291.64	3,197.88	30,875.00
<b>51040 · Driver PTO Payout</b>	0.00	2,500.00	-2,500.00	0.00	10,000.00	-10,000.00	30,000.00
<b>51055 · Driver Accrued PTO</b>	0.00	1,666.67	-1,666.67	0.00	6,666.64	-6,666.64	20,000.00
<b>51110 · Driver FUTA</b>	147.45	588.00	-440.55	438.75	2,352.00	-1,913.25	7,056.00
<b>51120 · Driver FICA Taxes</b>	29,025.07	33,182.42	-4,157.35	129,906.26	132,729.64	-2,823.38	398,189.00
<b>51130 · Driver SUI</b>	496.27	1,078.00	-581.73	1,561.84	4,312.00	-2,750.16	12,936.00
<b>51210 · Driver Workers Comp</b>	27,136.00	24,168.00	2,968.00	97,308.00	96,672.00	636.00	290,016.00
<b>51220 · Driver Medical Insurance Premi</b>	64,279.91	63,333.33	946.58	277,913.24	253,333.36	24,579.88	760,000.00
<b>51240 · Driver Life Insurance Premium</b>	281.68	373.67	-91.99	949.17	1,494.64	-545.47	4,484.00
<b>51250 · Driver 401K Plans</b>	8,410.06	8,764.42	-354.36	43,672.16	35,057.64	8,614.52	105,173.00
<b>51310 · Driver Uniform</b>	928.81	3,382.00	-2,453.19	4,961.78	13,528.00	-8,566.22	40,584.00
<b>51315 · Driver New Hire Training</b>	0.00	5,493.33	-5,493.33	0.00	21,973.36	-21,973.36	65,920.00
<b>51320 · Driver - Training</b>	325.98	4,275.00	-3,949.02	4,048.99	17,100.00	-13,051.01	51,300.00
<b>57010 · Call Taker Regular</b>	15,704.73	23,704.58	-7,999.85	76,552.70	94,818.36	-18,265.66	284,455.00
<b>57020 · Call Taker OT</b>	707.76	202.17	505.59	1,822.53	808.64	1,013.89	2,426.00
<b>57030 · Call Taker Holiday Worked</b>	44.20	340.50	-296.30	835.77	1,362.00	-526.23	4,086.00
<b>57045 · Call Taker Vacation</b>	212.40			212.40			
<b>57050 · Call Taker Sick Leave</b>	382.22			382.22			
<b>57055 · Call Center Accrued Leave</b>	0.00	40.00	-40.00	0.00	160.00	-160.00	480.00
<b>57110 · Call Taker FUTA</b>	10.64	35.00	-24.36	42.00	140.00	-98.00	420.00
<b>57120 · Call Taker FICA</b>	1,089.17	1,854.92	-765.75	5,782.13	7,419.64	-1,637.51	22,259.00
<b>57130 · Call Taker SUI</b>	33.70	63.75	-30.05	127.78	255.00	-127.22	765.00
<b>57210 · Call Taker Workers Comp Insuran</b>	1,908.00	2,120.00	-212.00	7,420.00	8,480.00	-1,060.00	25,440.00
<b>57220 · Call Taker Medical Insurance Pr</b>	3,326.20	3,969.42	-643.22	14,186.08	15,877.64	-1,691.56	47,633.00
<b>57240 · Call Taker Life Insurance</b>	38.36	59.92	-21.56	196.13	239.64	-43.51	719.00
<b>57250 · Call Taker 401K Plans</b>	58.63	99.83	-41.20	229.05	399.36	-170.31	1,198.00

57310 · Call Taker Uniform	0.00	100.00	-100.00	0.00	400.00	-400.00	1,200.00
58010 · Sup/Dispatch Regular	34,429.66	42,386.00	-7,956.34	150,405.06	169,544.00	-19,138.94	508,632.00
58020 · Sup/Dispatch OT	4,508.64	2,119.33	2,389.31	18,791.65	8,477.36	10,314.29	25,432.00
58030 · Sup/Dispatch Holiday Worked	0.00	764.17	-764.17	2,415.58	3,056.64	-641.06	9,170.00
58045 · Sup/Dispatch Vacation	315.52			315.52			
58050 · Sup/Dispatch Sick Leave	1,122.71			1,122.71			
58055 · Sup/Dispatch Accrued Leave	0.00	100.00	-100.00	0.00	400.00	-400.00	1,200.00
58110 · Sup/Dispatch FUTA	0.00	42.00	-42.00	0.00	168.00	-168.00	504.00
58120 · Sup/Dispatch FICA Taxes	2,682.73	3,463.08	-780.35	12,747.22	13,852.36	-1,105.14	41,557.00
58130 · Sup/Dispatch SUI	0.00	76.58	-76.58	0.00	306.36	-306.36	919.00
58210 · Sup/Dispatch Workers Comp Insur	2,332.00	2,544.00	-212.00	9,328.00	10,176.00	-848.00	30,528.00
58220 · Sup/Dispatch Medical Insurance	11,434.32	8,421.67	3,012.65	34,152.16	33,686.64	465.52	101,060.00
58240 · Sup/Dispatch Life Insurance	114.52	150.00	-35.48	514.72	600.00	-85.28	1,800.00
58250 · Sup/Dispatch 401K Plans	802.37	1,271.58	-469.21	3,341.13	5,086.36	-1,745.23	15,259.00
58310 · Sup/Dispatch Uniform	53.69	250.00	-196.31	215.09	1,000.00	-784.91	3,000.00
58320 · Sup/Dispatch Training	0.00	250.00	-250.00	0.00	1,000.00	-1,000.00	3,000.00
<b>Total 50110 · Operations Personnel Costs</b>	<b>656,880.49</b>	<b>674,490.17</b>	<b>-17,609.68</b>	<b>2,651,678.94</b>	<b>2,697,960.64</b>	<b>-46,281.70</b>	<b>8,093,882.00</b>
<b>50320 · Technology - Operations</b>	<b>9,305.27</b>	<b>12,500.00</b>	<b>-3,194.73</b>	<b>39,193.54</b>	<b>50,000.00</b>	<b>-10,806.46</b>	<b>150,000.00</b>
<b>50360 · Contract Serv-Operations</b>							
50361 · Nonprofit-Humanim	0.00	0.00	0.00	0.00	0.00	0.00	0.00
50362 · Nonprofit-Athelas	0.00	0.00	0.00	0.00	0.00	0.00	0.00
50363 · Nonprofit-Winter Growth	0.00	0.00	0.00	0.00	0.00	0.00	0.00
50364 · Nonprofit-ARC of Howard County	0.00	0.00	0.00	0.00	0.00	0.00	0.00
50365 · Nonprofit-Columbia Association	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total 50360 · Contract Serv-Operations</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
50380 · Contracting CAB's	34,686.16	18,477.08	16,209.08	115,538.26	73,908.36	41,629.90	221,725.00
50450 · Safety Culture Expense	12.16	333.33	-321.17	64.16	1,333.36	-1,269.20	4,000.00
50470 · Printing-Fare Media	6,123.43	5,000.00	1,123.43	24,176.66	20,000.00	4,176.66	60,000.00
50520 · Vehicle Reg & Lic Fees-Oprs	0.00	166.67	-166.67	467.50	666.64	-199.14	2,000.00
50640 · Misc Expenses - Operations	1,141.23	6,916.67	-5,775.44	5,318.79	27,666.64	-22,347.85	83,000.00
50645 · Bus Stop - Shelter Maintenance	5,648.95	6,250.00	-601.05	25,575.94	25,000.00	575.94	75,000.00
50647 · Bus Stop - Electric	38.18	75.00	-36.82	862.58	300.00	562.58	900.00
52005 · Fuel Cost - Electric Bus	445.56	1,541.67	-1,096.11	1,465.37	6,166.64	-4,701.27	18,500.00
52010 · Fuel Diesel	51,978.62	72,582.92	-20,604.30	197,768.65	290,331.64	-92,562.99	870,995.00
52020 · Fuel Unleaded	30,375.96	43,860.00	-13,484.04	124,038.14	175,440.00	-51,401.86	526,320.00
52030 · Fuel State Taxes	15,793.98	14,651.33	1,142.65	62,589.77	58,605.36	3,984.41	175,816.00
52030.5 · Fuel Tax Rebate MD	-15,793.98	-14,651.33	-1,142.65	-58,670.39	-58,605.36	-65.03	-175,816.00
52040 · Fuel Federal Taxes	9,434.08	7,756.00	1,678.08	37,351.11	31,024.00	6,327.11	93,072.00
53010 · Insurance Vehicle	59,170.86	66,171.25	-7,000.39	261,461.61	264,685.00	-3,223.39	794,055.00
55020 · Leased Service Vehicles	4,605.16	2,304.08	2,301.08	11,512.90	9,216.36	2,296.54	27,649.00
<b>Total 50100 · OPERATION COSTS</b>	<b>869,846.11</b>	<b>918,424.84</b>	<b>-48,578.73</b>	<b>3,500,393.53</b>	<b>3,673,699.28</b>	<b>-173,305.75</b>	<b>11,021,098.00</b>

**54000 · MAINTENANCE COSTS**

50370 · Contract Serv-Maintenance	4,036.00	3,333.33	702.67	11,860.00	13,333.36	-1,473.36	40,000.00
50650 · Misc Expenses-Maintenance	6,653.22	4,583.33	2,069.89	24,267.64	18,333.36	5,934.28	55,000.00
53020 · Safety Supplies-Maintenance	309.21	1,000.00	-690.79	1,315.06	4,000.00	-2,684.94	12,000.00
<b>54205 · Maint Repair Parts</b>							
54206 · Parts-Freight	708.51	1,545.00	-836.49	3,807.72	6,180.00	-2,372.28	18,540.00
54207 · Parts-Sales Tax	0.00			0.00			
54205 · Maint Repair Parts - Other	24,080.43	52,423.50	-28,343.07	144,881.09	209,694.00	-64,812.91	629,082.00
<b>Total 54205 · Maint Repair Parts</b>	<b>24,788.94</b>	<b>53,968.50</b>	<b>-29,179.56</b>	<b>148,688.81</b>	<b>215,874.00</b>	<b>-67,185.19</b>	<b>647,622.00</b>

54210 · Maint Tires	10,073.18	8,220.17	1,853.01	37,753.13	32,880.64	4,872.49	98,642.00
54220 · Maint Oil	1,219.06	1,754.67	-535.61	4,360.00	7,018.64	-2,658.64	21,056.00
54230 · Maint Lube	753.82	1,250.00	-496.18	7,638.03	5,000.00	2,638.03	15,000.00
54240 · Maint Batteries	1,418.25	16,500.00	-15,081.75	4,438.53	66,000.00	-61,561.47	198,000.00
54250 · Maint Small Tools and Equipment	68.00	1,791.67	-1,723.67	5,713.92	7,166.64	-1,452.72	21,500.00
54255 · Supplies - Maintenance	2.86			2.86			
54260 · Maint Outside Service Repairs	64,451.64	23,035.83	41,415.81	142,756.87	92,143.36	50,613.51	276,430.00
54265 · Maint Phy Damage Subrogation	0.00	3,500.00	-3,500.00	0.00	14,000.00	-14,000.00	42,000.00
54266 · Maintenance \$100K Deductible	0.00	8,333.33	-8,333.33	798.00	33,333.36	-32,535.36	100,000.00
54270 · Maint Towing	2,485.00	6,250.00	-3,765.00	13,185.00	25,000.00	-11,815.00	75,000.00
54400 · Professnl & Tech-Maintenance	0.00	200.00	-200.00	0.00	800.00	-800.00	2,400.00

**56000 · Maintenance Personnel Costs**

56010 · Maint Regular	79,882.86	90,758.50	-10,875.64	313,156.25	363,034.00	-49,877.75	1,089,102.00
56020 · Maint OT	5,381.73	4,537.92	843.81	23,652.90	18,151.64	5,501.26	54,455.00
56030 · Maint Holiday Worked	0.00	1,726.75	-1,726.75	5,181.50	6,907.00	-1,725.50	20,721.00
56040 · Maint PTO Payout	0.00	333.33	-333.33	0.00	1,333.36	-1,333.36	4,000.00
56055 · Maint accrued leave	0.00	83.33	-83.33	0.00	333.36	-333.36	1,000.00
56110 · Maint FUTA	27.80	73.50	-45.70	69.70	294.00	-224.30	882.00
56120 · Maint FICA	5,483.23	7,447.75	-1,964.52	26,160.84	29,791.00	-3,630.16	89,373.00
56130 · Maint SUI	96.20	133.92	-37.72	236.07	535.64	-299.57	1,607.00
56210 · Maint Workers Comp	4,240.00	4,452.00	-212.00	16,748.00	17,808.00	-1,060.00	53,424.00
56220 · Maint Medical Insurance Premium	12,982.66	15,675.92	-2,693.26	58,229.20	62,703.64	-4,474.44	188,111.00
56240 · Maint Life Insurance Premium	89.88	106.83	-16.95	417.24	427.36	-10.12	1,282.00
56250 · Maint 401K Plans	1,868.88	2,180.75	-311.87	9,853.15	8,723.00	1,130.15	26,169.00
56310 · Maint Uniform	642.74	916.67	-273.93	2,790.45	3,666.64	-876.19	11,000.00
56320 · Maintenance - Training	0.00	1,000.00	-1,000.00	586.98	4,000.00	-3,413.02	12,000.00
<b>Total 56000 · Maintenance Personnel Costs</b>	<b>110,695.98</b>	<b>129,427.17</b>	<b>-18,731.19</b>	<b>457,082.28</b>	<b>517,708.64</b>	<b>-60,626.36</b>	<b>1,553,126.00</b>

<b>Total 54000 · MAINTENANCE COSTS</b>	<b>226,955.16</b>	<b>263,148.00</b>	<b>-36,192.84</b>	<b>859,860.13</b>	<b>1,052,592.00</b>	<b>-192,731.87</b>	<b>3,157,776.00</b>
--	-------------------	-------------------	-------------------	-------------------	---------------------	--------------------	---------------------

**71000 · GEN'L & ADMIN COSTS**

71001 · Gen'l & Admin Personnel Costs

71010 · Admin Salary	37,995.33	54,253.75	-16,258.42	183,113.43	217,015.00	-33,901.57	651,045.00
71015 · Admin Hourly	7,938.05	18,869.58	-10,931.53	30,806.27	75,478.36	-44,672.09	226,435.00
71020 · Admin Admin OT	100.10	172.00	-71.90	537.19	688.00	-150.81	2,064.00
71030 · Admin Holiday Worked	0.00	113.33	-113.33	0.00	453.36	-453.36	1,360.00
71045 · Admin Vacation	9,806.37			9,806.37			
71050 · Admin Sick Leave	754.37			754.37			
71055 · Admin Accrued Leave	0.00	125.00	-125.00	0.00	500.00	-500.00	1,500.00
71110 · Admin FUTA	7.66	45.50	-37.84	13.51	182.00	-168.49	546.00
71120 · Admin FICA Taxes	4,121.92	5,615.75	-1,493.83	16,656.59	22,463.00	-5,806.41	67,389.00
71130 · Admin SUI	22.98	82.92	-59.94	40.52	331.64	-291.12	995.00
71210 · Admin Workers Comp	2,544.00	2,756.00	-212.00	9,328.00	11,024.00	-1,696.00	33,072.00
71220 · Admin Medical Insurance Premium	9,033.14	9,995.00	-961.86	31,528.94	39,980.00	-8,451.06	119,940.00
71240 · Admin Life Insurance Premium	155.40	266.75	-111.35	700.68	1,067.00	-366.32	3,201.00
71250 · Admin 401K Plans	1,531.60	1,879.58	-347.98	6,033.43	7,518.36	-1,484.93	22,555.00
71310 · Admin Uniform	43.88	41.67	2.21	224.71	166.64	58.07	500.00
71320 · Admin - Training	0.00	208.33	-208.33	100.00	833.36	-733.36	2,500.00
71330 · Admin Temporary Help-Gen	4,355.00	0.00	4,355.00	12,842.27	0.00	12,842.27	0.00
<b>Total 71001 · Gen'l &amp; Admin Personnel Costs</b>	<b>78,409.80</b>	<b>94,425.16</b>	<b>-16,015.36</b>	<b>302,486.28</b>	<b>377,700.72</b>	<b>-75,214.44</b>	<b>1,133,102.00</b>
<b>72000 · Facilities</b>							
72010 · Fac Rent Expense-Operations	200.00	175.00	25.00	947.80	700.00	247.80	2,100.00
72011 · In Kind Rent Expense 8800	0.00	0.00	0.00	0.00	0.00	0.00	0.00
72012 · Facilities Rent Expense-Admin	9,645.21	10,338.58	-693.37	38,580.84	41,354.36	-2,773.52	124,063.00
72030 · Fac Utilities - Operations	5,425.39	6,172.08	-746.69	20,026.30	24,688.36	-4,662.06	74,065.00
72032 · Fac Utilities - Admin	706.61	952.67	-246.06	3,360.47	3,810.64	-450.17	11,432.00
72050 · Fac Repairs and Maintenance	7,996.64	12,500.00	-4,503.36	34,071.82	50,000.00	-15,928.18	150,000.00
72060 · Fac Security Svcs	103.08	166.67	-63.59	412.32	666.64	-254.32	2,000.00
72070 · Fac Janitorial	5,709.58	5,800.00	-90.42	33,225.89	23,200.00	10,025.89	69,600.00
72090 · Fac Other	0.00	83.33	-83.33	0.00	333.36	-333.36	1,000.00
<b>Total 72000 · Facilities</b>	<b>29,786.51</b>	<b>36,188.33</b>	<b>-6,401.82</b>	<b>130,625.44</b>	<b>144,753.36</b>	<b>-14,127.92</b>	<b>434,260.00</b>
<b>73000 · Travel</b>							
73060 · Travel	0.00	125.00	-125.00	236.42	500.00	-263.58	1,500.00
<b>Total 73000 · Travel</b>	<b>0.00</b>	<b>125.00</b>	<b>-125.00</b>	<b>236.42</b>	<b>500.00</b>	<b>-263.58</b>	<b>1,500.00</b>
<b>74000 · RT Recruiting &amp; Training</b>							
74010 · RT Recruiting	1,238.35	1,600.00	-361.65	4,161.75	6,400.00	-2,238.25	19,200.00
74020 · RT Background Check Drug Test	1,140.00	2,083.33	-943.33	6,175.15	8,333.36	-2,158.21	25,000.00
74030 · RT Other Recruiting & Training	0.00	1,250.00	-1,250.00	1,270.95	5,000.00	-3,729.05	15,000.00
<b>Total 74000 · RT Recruiting &amp; Training</b>	<b>2,378.35</b>	<b>4,933.33</b>	<b>-2,554.98</b>	<b>11,607.85</b>	<b>19,733.36</b>	<b>-8,125.51</b>	<b>59,200.00</b>
<b>76005 · Telephone Expenses</b>							
76010 · Telephone Expense	3,682.54	3,750.00	-67.46	15,566.88	15,000.00	566.88	45,000.00

76020 · Telephone Cellular	1,405.86	1,800.00	-394.14	4,485.10	7,200.00	-2,714.90	21,600.00
<b>Total 76005 · Telephone Expenses</b>	<b>5,088.40</b>	<b>5,550.00</b>	<b>-461.60</b>	<b>20,051.98</b>	<b>22,200.00</b>	<b>-2,148.02</b>	<b>66,600.00</b>
76025 · Insurance excluding Vehicles	1,835.67	1,835.67	0.00	7,342.68	7,342.64	0.04	22,028.00
<b>76030 · IT Expense</b>							
76035 · IT Software Purchase	0.00	2,333.33	-2,333.33	1,500.00	9,333.36	-7,833.36	28,000.00
76040 · IT Services	7,056.00	7,729.00	-673.00	30,202.75	30,916.00	-713.25	92,748.00
76050 · IT Equipment Expense	0.00	750.00	-750.00	123.88	3,000.00	-2,876.12	9,000.00
<b>Total 76030 · IT Expense</b>	<b>7,056.00</b>	<b>10,812.33</b>	<b>-3,756.33</b>	<b>31,826.63</b>	<b>43,249.36</b>	<b>-11,422.73</b>	<b>129,748.00</b>
76070 · Office Supplies	1,398.86	1,383.33	15.53	5,998.06	5,533.36	464.70	16,600.00
76080 · Postage	529.24	708.33	-179.09	2,377.23	2,833.36	-456.13	8,500.00
76090 · Armored Car Services	38.10	578.17	-540.07	2,688.59	2,312.64	375.95	6,938.00
76100 · Employee Health and Welfare	0.00	375.00	-375.00	0.00	1,500.00	-1,500.00	4,500.00
<b>76110 · Advertising &amp; Promos</b>							
76111 · Advertising-Branding	7,610.00	6,666.67	943.33	14,990.00	26,666.64	-11,676.64	80,000.00
76112 · Advertising-Printing & Advertis	1,514.89	4,000.00	-2,485.11	4,074.89	16,000.00	-11,925.11	48,000.00
76113 · Special Events Operation Cost	0.00	1,583.33	-1,583.33	0.00	6,333.36	-6,333.36	19,000.00
<b>Total 76110 · Advertising &amp; Promos</b>	<b>9,124.89</b>	<b>12,250.00</b>	<b>-3,125.11</b>	<b>19,064.89</b>	<b>49,000.00</b>	<b>-29,935.11</b>	<b>147,000.00</b>
76120 · Contract Serv-Gen Admin	448.28			4,219.17			
76130 · Other Services-Gen Admin	0.00	333.33	-333.33	0.00	1,333.36	-1,333.36	4,000.00
76150 · Office Equip Rental	0.00	0.00	0.00	0.00	0.00	0.00	0.00
76170 · Supplies (Other)-Gen Admin	0.00	83.33	-83.33	0.00	333.36	-333.36	1,000.00
76230 · Bank Service Charges	534.54	350.00	184.54	2,043.21	1,400.00	643.21	4,200.00
76240 · Fees & Fines	339.89	250.00	89.89	32.88	1,000.00	-967.12	3,000.00
76250 · Dues & Subscriptions-Gen Admin	0.00	250.00	-250.00	1,401.00	1,000.00	401.00	3,000.00
76260 · Payroll Processing	2,446.64	3,750.00	-1,303.36	10,302.50	15,000.00	-4,697.50	45,000.00
<b>Total 71000 · GEN'L &amp; ADMIN COSTS</b>	<b>139,415.17</b>	<b>174,181.31</b>	<b>-34,766.14</b>	<b>552,304.81</b>	<b>696,725.52</b>	<b>-144,420.71</b>	<b>2,090,176.00</b>
<b>76060 · Professional Fees</b>							
76061 · Audit Expense	0.00	1,505.42	-1,505.42	3,215.50	6,021.64	-2,806.14	18,065.00
76062 · Professional Other	0.00	145.83	-145.83	1,610.00	583.36	1,026.64	1,750.00
76063 · Legal	0.00	2,916.67	-2,916.67	24,700.00	11,666.64	13,033.36	35,000.00
<b>Total 76060 · Professional Fees</b>	<b>0.00</b>	<b>4,567.92</b>	<b>-4,567.92</b>	<b>29,525.50</b>	<b>18,271.64</b>	<b>11,253.86</b>	<b>54,815.00</b>
<b>Total Expense</b>	<b>1,236,216.44</b>	<b>1,360,322.07</b>	<b>-124,105.63</b>	<b>4,942,083.97</b>	<b>5,441,288.44</b>	<b>-499,204.47</b>	<b>16,323,865.00</b>
<b>Net Ordinary Income</b>	<b>15,373.43</b>	<b>-1,246,801.89</b>	<b>1,262,175.32</b>	<b>124,446.11</b>	<b>-4,987,207.88</b>	<b>5,111,653.99</b>	<b>-14,961,623.00</b>
<b>Net Income</b>	<b>15,373.43</b>	<b>-1,246,801.89</b>	<b>1,262,175.32</b>	<b>124,446.11</b>	<b>-4,987,207.88</b>	<b>5,111,653.99</b>	<b>-14,961,623.00</b>