

Transit Management of Central Maryland, Inc.
Profit & Loss Budget Performance
 October 2017



	Month October 2017	Monthly Budget	Monthly Budget Variance	Actual YTD ending October 31, 2017	YTD Budget July - Oct 2017	Variance YTD Actual to Budget	Annual Budget
Ordinary Income/Expense							
Income							
40000 - Cash Fares							
40010 - Farebox FR Revenue							
40011 - HC Large Urban	41,530.42	53,663.00	-12,132.58	173,783.42	217,648.64	-43,865.22	646,960.64
40013 - AA Large Urban	18,214.25	21,973.22	-3,758.97	76,061.35	93,860.72	-17,799.37	269,646.48
40014 - PG Fixed Route	19,724.13	25,958.67	-6,234.54	82,356.85	103,834.64	-21,477.79	311,504.00
Total 40010 - Farebox FR Revenue	79,468.80	101,594.89	-22,126.09	332,201.62	415,344.00	-83,142.38	1,228,111.12
40020 - Farebox Paratransit							
40021 - HC Gen Paratransit	3,436.31	3,400.17	36.14	12,395.60	13,600.64	-1,205.04	40,802.00
40022 - HC ADA	2,617.97	2,590.58	27.39	9,443.67	10,362.36	-918.69	31,087.00
40023 - AA ADA	381.66	381.83	-0.17	1,376.75	1,527.36	-150.61	4,582.00
40024 - CAR ADA	271.67	264.58	7.09	979.94	1,058.36	-78.42	3,175.00
Total 40020 - Farebox Paratransit	6,707.61	6,637.16	70.45	24,195.96	26,548.72	-2,352.76	79,646.00
Total 40000 - Cash Fares	86,176.41	108,232.05	-22,055.64	356,397.58	441,892.72	-85,495.14	1,307,757.12
40100 - Fixed Route Ticket Sales							
40101 - HC Large Urban	4,600.27	9,419.51	-4,819.24	28,332.94	37,678.92	-9,345.98	113,035.00
40103 - AA Large Urban	2,005.73	4,131.58	-2,125.85	12,242.82	16,526.36	-4,283.54	49,579.00
40104 - PG Fixed Route	2,172.00	4,474.17	-2,302.17	13,257.74	17,896.64	-4,638.90	53,690.00
Total 40100 - Fixed Route Ticket Sales	8,558.00	18,025.26	-9,467.26	53,833.50	72,101.92	-18,268.42	216,304.00
40200 - Paratransit Ticket Sales							
40201 - HC Gen Paratransit	9,462.48	4,341.50	5,120.98	24,753.81	17,366.00	7,387.81	52,098.00
40202 - HC ADA	7,163.60	3,307.42	3,856.18	18,565.83	13,229.64	5,336.19	39,689.00
40203 - AA ADA	1,040.72	482.42	558.30	2,703.02	1,929.64	773.38	5,789.00
40204 - CAR ADA	740.70	342.75	397.95	1,923.84	1,371.00	552.84	4,113.00
Total 40200 - Paratransit Ticket Sales	18,315.00	8,474.09	9,840.91	47,946.50	33,896.28	14,050.22	101,689.00
40430 - HC Funding Cabs Non-profits	54,051.28	0.00	54,051.28	204,377.25	0.00	204,377.25	0.00
40440 - Advertising Services	20,035.80	10,000.00	10,035.80	51,414.20	40,000.00	11,414.20	120,000.00
40450 - Miscellaneous Revenue	0.00	0.00	0.00	25.00	0.00	25.00	0.00
40460 - Proceeds sale of assets	100.00	0.00	100.00	3,025.00	0.00	3,025.00	0.00
40500 - Physical/Collision Partner Resp	0.00	8,333.33	-8,333.33	0.00	33,333.36	-33,333.36	100,000.00
Total Income	187,236.49	153,064.73	34,171.76	717,019.03	621,224.28	95,794.75	1,845,750.12
Expense							
50100 - OPERATION COSTS							
50110 - Operations Personnel Costs							
51010 - Driver Regular	344,272.38	373,177.00	-28,904.62	1,322,951.13	1,465,625.50	-142,674.37	4,451,041.50
51020 - Driver OT	84,306.65	34,676.00	49,630.65	273,992.60	136,048.49	137,944.11	413,192.49
51030 - Driver Holiday Worked	0.00	2,098.00	-2,098.00	6,010.10	8,238.72	-2,228.62	25,022.72
51040 - Driver PTO Payout	0.00	4,270.00	-4,270.00	0.00	16,769.97	-16,769.97	50,929.97
51110 - Driver FUTA	119.10	405.00	-285.90	790.99	1,591.50	-800.51	4,831.50
51120 - Driver FICA Taxes	26,224.76	30,992.00	-4,767.24	119,016.14	121,719.78	-2,703.64	369,655.78
51130 - Driver SUI	211.58	2,912.00	-2,700.42	1,409.06	11,436.03	-10,026.97	34,732.03
51210 - Driver Workers Comp	23,320.00	24,550.00	-1,230.00	94,764.00	96,418.00	-1,654.00	292,818.00
51220 - Driver Medical Insurance Premiu	64,530.55	61,276.00	3,254.55	251,971.33	240,656.03	11,315.30	730,864.03
51240 - Driver Life Insurance Premium	335.68	367.00	-31.32	1,342.72	1,440.53	-97.81	4,376.53
51250 - Driver 401K Plans	5,761.24	5,995.00	-233.76	25,075.49	23,545.00	1,530.49	71,505.00

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51310 - Driver Uniform	6,716.55	3,074.00	3,642.55	17,126.37	12,074.00	5,052.37	36,666.00
51320 - Driver - Training	1,512.67	4,865.00	-3,352.33	2,833.47	19,107.78	-16,274.31	58,027.78
57010 - Call Taker Regular	19,967.22	19,995.83	-28.61	73,727.65	79,983.36	-6,255.71	239,950.00
57020 - Call Taker OT	20.70	200.00	-179.30	2,686.50	800.00	1,886.50	2,400.00
57030 - Call Taker Holiday Worked	0.00	174.42	-174.42	670.50	697.64	-27.14	2,093.00
57110 - Call Taker FUTA	18.68	31.50	-12.82	85.41	126.00	-40.59	378.00
57120 - Call Taker FICA	1,293.90	1,714.58	-420.68	5,495.93	6,858.36	-1,362.43	20,575.00
57130 - Call Taker SUI	28.01	226.33	-198.32	168.62	905.36	-736.74	2,716.00
57210 - Call Taker Workers Comp Insuran	1,696.00	1,696.00	0.00	5,936.00	6,784.00	-848.00	20,352.00
57220 - Call Taker Medical Insurance Pr	4,916.69	5,012.67	-95.98	16,754.86	20,050.64	-3,295.78	60,152.00
57240 - Call Taker Life Insurance	64.96	87.58	-22.62	259.84	350.36	-90.52	1,051.00
57250 - Call Taker 401K Plans	87.73	651.17	-563.44	486.53	2,604.64	-2,118.11	7,814.00
57310 - Call Taker Uniform	0.00	112.50	-112.50	78.27	450.00	-371.73	1,350.00
58010 - Sup/Dispatch Regular	38,012.28	36,697.75	1,314.53	153,688.67	146,791.00	6,897.67	440,373.00
58020 - Sup/Dispatch OT	3,631.91	2,281.83	1,350.08	13,918.50	9,127.36	4,791.14	27,382.00
58030 - Sup/Dispatch Holiday Worked	0.00	507.00	-507.00	1,980.71	2,028.00	-47.29	6,084.00
58110 - Sup/Dispatch FUTA	0.00	38.50	-38.50	22.25	154.00	-131.75	462.00
58120 - Sup/Dispatch FICA Taxes	2,608.85	3,122.75	-513.90	12,324.65	12,491.00	-166.35	37,473.00
58130 - Sup/Dispatch SUI	0.00	276.83	-276.83	46.87	1,107.36	-1,060.49	3,322.00
58210 - Sup/Dispatch Workers Comp Insur	2,544.00	2,332.00	212.00	9,752.00	9,328.00	424.00	27,984.00
58220 - Sup/Dispatch Medical Insurance	5,347.11	7,525.83	-2,178.72	20,016.48	30,103.36	-10,086.88	90,310.00
58240 - Sup/Dispatch Life Insurance	126.72	142.25	-15.53	506.88	569.00	-62.12	1,707.00
58250 - Sup/Dispatch 401K Plans	329.38	1,037.67	-708.29	1,727.65	4,150.64	-2,422.99	12,452.00
58310 - Sup/Dispatch Uniform	215.59	275.00	-59.41	606.61	1,100.00	-493.39	3,300.00
58320 - Sup/Dispatch Training	181.00	458.33	-277.33	316.55	1,833.36	-1,516.81	5,500.00
Total 50110 - Operations Personnel Costs	638,401.89	633,255.32	5,146.57	2,438,541.33	2,493,064.77	-54,523.44	7,558,843.33
50320 - Profi & Tech-Ops	3,232.52	14,806.58	-11,574.06	129,645.52	59,226.36	70,419.16	177,679.00
50360 - Contract Serv-Operations							
50361 - Nonprofit-Humanim	9,737.00	0.00	9,737.00	38,948.00	0.00	38,948.00	0.00
50362 - Nonprofit-Athelas	1,966.16	0.00	1,966.16	7,864.64	0.00	7,864.64	0.00
50363 - Nonprofit-Winter Growth	333.31	0.00	333.31	1,333.24	0.00	1,333.24	0.00
50364 - Nonprofit-ARC of Howard County	14,724.00	0.00	14,724.00	58,896.00	0.00	58,896.00	0.00
50365 - Nonprofit-Columbia Association	833.37	0.00	833.37	3,333.48	0.00	3,333.48	0.00
Total 50360 - Contract Serv-Operations	27,593.84	0.00	27,593.84	110,375.36	0.00	110,375.36	0.00
50380 - Contracting CAB's	26,457.44	0.00	26,457.44	94,001.89	0.00	94,001.89	0.00
50450 - Safety Culture Expense	48.00	833.33	-785.33	192.00	3,333.36	-3,141.36	10,000.00
50470 - Printing-Fare Media	2,736.03	5,000.00	-2,263.97	7,986.03	20,000.00	-12,013.97	60,000.00
50520 - Vehicle Reg & Lic Fees-Oprs	0.00	300.00	-300.00	789.50	1,200.00	-410.50	3,600.00
50640 - Misc Expenses - Operations	2,827.03	500.00	2,327.03	10,042.40	2,000.00	8,042.40	6,000.00
50645 - Bus Stop - Shelter Maintenance	12,049.00	8,333.33	3,715.67	36,003.63	33,333.36	2,670.27	100,000.00
50647 - Bus Stop - Electric	73.67	434.58	-360.91	293.26	1,738.36	-1,445.10	5,215.00
52005 - Fuel Cost - Electric Bus	0.00	1,541.67	-1,541.67	230.24	6,166.64	-5,936.40	18,500.00
52010 - Fuel Diesel	55,753.83	78,846.00	-23,092.17	217,716.86	309,661.78	-91,944.92	940,429.78
52020 - Fuel Unleaded	28,341.22	17,772.00	10,569.22	91,648.36	69,798.00	21,850.36	211,974.00
52030 - Fuel State Taxes	16,086.82	13,951.00	2,135.82	59,713.84	54,791.97	4,921.87	166,399.97
52030.5 - Fuel Tax Rebate MD	-16,086.82	-10,675.00	-5,411.82	-52,552.72	-41,924.97	-10,627.75	-127,324.97
52040 - Fuel Federal Taxes	10,617.02	10,390.00	227.02	40,076.20	40,807.28	-731.08	123,927.28
52050 - Physical/Collision \$100K Exp	0.00	8,333.33	-8,333.33	0.00	33,333.36	-33,333.36	100,000.00
53010 - Insurance Vehicle	66,688.00	71,735.00	-5,047.00	270,107.89	281,735.00	-11,627.11	855,615.00

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55020 - Leased Service Vehicles	880.00	1,129.00	-249.00	1,510.92	4,516.00	-3,005.08	13,548.00
Total 50100 - OPERATION COSTS	875,699.49	856,486.14	19,213.35	3,456,322.51	3,372,781.27	83,541.24	10,224,406.39
54000 - MAINTENANCE COSTS							
50370 - Contract Serv-Maintenance	6,486.68	3,074.00	3,412.68	13,401.68	12,074.00	1,327.68	36,666.00
50650 - Misc Expenses-Maintenance	5,816.36	3,672.00	2,144.36	25,908.79	14,422.03	11,486.76	43,798.03
53020 - Safety Supplies-Maintenance	451.20	854.00	-402.80	4,374.14	3,354.03	1,020.11	10,186.03
54205 - Maint Repair Parts							
54206 - Parts-Freight	606.02	1,539.00	-932.98	5,400.29	6,043.97	-643.68	18,355.97
54205 - Maint Repair Parts - Other	88,435.74	64,903.00	23,532.74	296,324.94	254,903.03	41,421.91	774,127.03
Total 54205 - Maint Repair Parts	89,041.76	66,442.00	22,599.76	301,725.23	260,947.00	40,778.23	792,483.00
54210 - Maint Tires	6,122.30	10,555.00	-4,432.70	33,127.75	41,455.00	-8,327.25	125,895.00
54220 - Maint Oil	1,965.99	1,935.00	30.99	7,038.66	7,600.03	-561.37	23,080.03
54230 - Maint Lube	685.67	2,639.00	-1,953.33	3,657.04	10,364.00	-6,706.96	31,476.00
54240 - Maint Batteries	599.55	23,160.00	-22,560.45	2,426.10	90,960.00	-88,533.90	276,240.00
54250 - Maint Small Tools and Equipment	1,912.60	2,815.00	-902.40	16,882.16	11,054.97	5,827.19	33,574.97
54260 - Maint Outside Service Repairs	35,258.73	23,912.00	11,346.73	118,856.29	93,912.03	24,944.26	285,208.03
54265 - Maint Phy Damage Subrogation	0.00	0.00	0.00	12,883.00	0.00	12,883.00	0.00
54266 - Maintenance \$100K Deductible	0.00	0.00	0.00	0.00	0.00	0.00	0.00
54270 - Maint Towing	8,687.00	8,540.00	147.00	35,611.00	33,540.03	2,070.97	101,860.03
54400 - Profssnl & Tech-Maintenance	0.00	204.00	-204.00	0.00	804.00	-804.00	2,436.00
56000 - Maintenance Personnel Costs							
56010 - Maint Regular	85,860.27	86,292.00	-431.73	313,446.34	338,904.47	-25,458.13	1,029,240.47
56020 - Maint OT	9,457.99	5,263.00	4,194.99	37,051.38	20,669.50	16,381.88	62,773.50
56030 - Maint Holiday Worked	0.00	1,382.00	-1,382.00	6,022.55	5,426.75	595.80	16,482.75
56040 - Maint PTO Payout	0.00	854.00	-854.00	0.00	3,354.03	-3,354.03	10,186.03
56110 - Maint FUTA	42.20	79.00	-36.80	136.88	310.00	-173.12	942.00
56120 - Maint FICA	5,937.10	7,854.00	-1,916.90	27,038.72	30,845.25	-3,806.53	93,677.25
56130 - Maint SUI	71.12	567.00	-495.88	245.81	2,226.75	-1,980.94	6,762.75
56210 - Maint Workers Comp	4,240.00	4,780.00	-540.00	17,384.00	18,772.00	-1,388.00	57,012.00
56220 - Maint Medical Insurance Premium	17,308.12	12,044.00	5,264.12	46,563.88	47,301.03	-737.15	143,653.03
56240 - Maint Life Insurance Premium	124.32	120.00	4.32	497.28	471.28	26.00	1,431.28
56250 - Maint 401K Plans	1,219.75	108.00	1,111.75	4,550.90	425.53	4,125.37	1,289.53
56310 - Maint Uniform	810.56	564.00	246.56	3,281.27	2,214.00	1,067.27	6,726.00
56320 - Maintenance - Training	1,530.00	924.00	606.00	1,860.90	3,627.99	-1,767.09	11,019.99
Total 56000 - Maintenance Personnel Costs	126,601.43	120,831.00	5,770.43	458,079.91	474,548.58	-16,468.67	1,441,196.58
Total 54000 - MAINTENANCE COSTS	283,629.27	268,633.00	14,996.27	1,033,971.75	1,055,035.70	-21,063.95	3,204,099.70
71000 - GEN'L & ADMIN COSTS							
71001 - Gen'l & Admin Personnel Costs							
71010 - Admin Salary	58,932.39	51,489.17	7,443.22	225,466.70	205,956.64	19,510.06	617,870.00
71015 - Admin Hourly	16,498.98	20,533.33	-4,034.35	68,198.41	82,133.36	-13,934.95	246,400.00
71020 - Admin Admin OT	149.47	150.00	-0.53	1,001.41	600.00	401.41	1,800.00
71030 - Admin Holiday Worked	0.00	61.08	-61.08	385.68	244.36	141.32	733.00
71110 - Admin FUTA	0.00	42.00	-42.00	0.00	168.00	-168.00	504.00
71120 - Admin FICA Taxes	5,355.12	5,525.83	-170.71	21,886.31	22,103.36	-217.05	66,310.00
71130 - Admin SUI	0.00	302.00	-302.00	0.00	1,208.00	-1,208.00	3,624.00
71210 - Admin Workers Comp	2,756.00	2,544.00	212.00	11,236.00	10,176.00	1,060.00	30,528.00
71220 - Admin Medical Insurance Premium	10,834.36	12,362.42	-1,528.06	38,248.06	49,449.64	-11,201.58	148,349.00

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71240 · Admin Life Insurance Premium	212.48	204.00	8.48	849.92	816.00	33.92	2,448.00
71250 · Admin 401K Plans	1,528.06	1,773.33	-245.27	6,769.92	7,093.36	-323.44	21,280.00
71310 · Admin Uniform	21.20	0.00	21.20	218.50	0.00	218.50	0.00
71320 · Admin - Training	0.00	0.00	0.00	134.00	0.00	134.00	0.00
71330 · Admin Temporary Help-Gen	0.00	83.33	-83.33	435.34	333.36	101.98	1,000.00
Total 71001 · Gen'l & Admin Personnel Costs	96,288.06	95,070.49	1,217.57	374,830.25	380,282.08	-5,451.83	1,140,846.00
72000 · Facilities							
72010 · Fac Rent Expense-Operations	1,713.00	1,684.00	29.00	6,972.00	6,736.00	236.00	20,208.00
72012 · Facilities Rent Expense-Admin	9,794.29	10,326.00	-531.71	39,488.92	41,304.00	-1,815.08	123,912.00
72030 · Fac Utilities - Operations	4,945.98	5,901.92	-955.94	22,863.18	23,607.64	-744.46	70,823.00
72032 · Fac Utilities - Admin	740.43	1,236.00	-495.57	3,434.59	4,944.00	-1,509.41	14,832.00
72050 · Fac Repairs and Maintenance	5,956.91	9,416.67	-3,459.76	28,867.46	37,666.68	-8,799.22	113,000.04
72060 · Fac Security Svcs	0.00	1,000.00	-1,000.00	341.14	4,000.00	-3,658.86	12,000.00
72070 · Fac Janitorial	1,291.43	2,416.67	-1,125.24	7,603.15	9,666.64	-2,063.49	29,000.00
72090 · Fac Other	0.00	100.00	-100.00	0.00	400.00	-400.00	1,200.00
Total 72000 · Facilities	24,442.04	32,081.26	-7,639.22	109,570.44	128,324.96	-18,754.52	384,975.04
73000 · Travel							
73060 · Travel	481.80	416.67	65.13	782.50	1,666.64	-884.14	5,000.00
Total 73000 · Travel	481.80	416.67	65.13	782.50	1,666.64	-884.14	5,000.00
74000 · RT Recruiting & Training							
74010 · RT Recruiting & Training	324.05	1,666.67	-1,342.62	8,845.80	6,666.64	2,179.16	20,000.00
74020 · RT Background Check Drug Test	2,139.00	750.00	1,389.00	8,245.85	3,000.00	5,245.85	9,000.00
74030 · RT Other Recruiting & Training	0.00	1,373.33	-1,373.33	532.50	5,493.36	-4,960.86	16,480.00
Total 74000 · RT Recruiting & Training	2,463.05	3,790.00	-1,326.95	17,624.15	15,160.00	2,464.15	45,480.00
76005 · Telephone Expenses							
76010 · Telephone Expense	3,634.56	5,300.00	-1,665.44	14,562.89	21,200.00	-6,637.11	63,600.00
76020 · Telephone Cellular	1,633.56	1,799.42	-165.86	6,465.75	7,197.64	-731.89	21,593.00
Total 76005 · Telephone Expenses	5,268.12	7,099.42	-1,831.30	21,028.64	28,397.64	-7,369.00	85,193.00
76025 · Insurance excluding Vehicles	3,178.50	3,004.17	174.33	12,504.84	12,016.64	488.20	36,050.00
76030 · IT Expense							
76035 · IT Software Purchase	49.99	5,322.08	-5,272.09	1,173.84	21,288.36	-20,114.52	63,865.00
76040 · IT Services	7,056.00	7,704.42	-648.42	29,763.75	30,817.64	-1,053.89	92,453.00
76050 · IT Equipment Expense	10,613.07	0.00	10,613.07	11,468.65	0.00	11,468.65	0.00
76055 · IT Route Match	0.00	2,145.83	-2,145.83	0.00	8,583.36	-8,583.36	25,750.00
Total 76030 · IT Expense	17,719.06	15,172.33	2,546.73	42,406.24	60,689.36	-18,283.12	182,068.00
76070 · Office Supplies	2,021.24	2,083.33	-62.09	5,345.68	8,333.36	-2,987.68	25,000.00
76080 · Postage	917.01	543.42	373.59	3,010.79	2,173.64	837.15	6,521.00
76090 · Armored Car Services	564.89	625.00	-60.11	2,248.35	2,500.00	-251.65	7,500.00
76100 · Employee Health and Welfare	0.00	750.00	-750.00	0.00	3,000.00	-3,000.00	9,000.00
76110 · Advertising & Promos							
76111 · Advertising-Branding	14,381.25	8,333.33	6,047.92	53,532.27	33,333.36	20,198.91	100,000.00
76112 · Advertising-Printing & Advertis	1,730.69	5,000.00	-3,269.31	8,749.77	20,000.00	-11,250.23	60,000.00
76113 · Special Events Operation Cost	0.00	2,083.33	-2,083.33	4,270.00	8,333.36	-4,063.36	25,000.00
Total 76110 · Advertising & Promos	16,111.94	15,416.66	695.28	66,552.04	61,666.72	4,885.32	185,000.00
76150 · Office Equip Rental	0.00	536.25	-536.25	0.00	2,145.00	-2,145.00	6,435.00

Transit Management of Central Maryland, Inc.
Profit & Loss Budget Performance
 October 2017



	Month October 2017	Monthly Budget	Monthly Budget Variance	Actual YTD ending October 31, 2017	YTD Budget July - Oct 2017	Variance YTD Actual to Budget	Annual Budget
76170 - Supplies (Other)-Gen Admin	104.74	500.00	-395.26	888.82	2,000.00	-1,111.18	6,000.00
76230 - Bank Service Charges	306.92	600.00	-293.08	1,514.24	2,400.00	-885.76	7,200.00
76240 - Fees & Fines	450.00	250.00	200.00	1,977.04	1,000.00	977.04	3,000.00
76250 - Dues & Subscriptions-Gen Admin	1,800.00	350.00	1,450.00	3,720.00	1,400.00	2,320.00	4,200.00
76260 - Payroll Processing	3,184.10	2,659.33	524.77	14,275.24	10,637.36	3,637.88	31,912.00
Total 71000 - GEN'L & ADMIN COSTS	175,301.47	180,948.33	-5,646.86	678,279.26	723,793.40	-45,514.14	2,171,380.04
76060 - Professional Fees							
76061 - Audit Expense	246.40	1,666.67	-1,420.27	3,149.60	6,666.64	-3,517.04	20,000.00
76062 - Professional Other	34.81	141.67	-106.86	1,669.81	566.64	1,103.17	1,700.00
76063 - Legal	0.00	1,250.00	-1,250.00	11,277.50	5,000.00	6,277.50	15,000.00
Total 76060 - Professional Fees	281.21	3,058.34	-2,777.13	16,096.91	12,233.28	3,863.63	36,700.00
Total Expense	1,334,911.44	1,309,125.81	25,785.63	5,184,670.43	5,163,843.65	20,826.78	15,636,586.13
Net Ordinary Income	-1,147,674.95	-1,156,061.08	8,386.13	-4,467,651.40	-4,542,619.37	74,967.97	-13,790,836.01